

The FACES of CONTEMPORARY/MODERN FURNITURE Sklar Furnishings

Linda Gunn Paton, General Sales and Marketing Manager; Jerry Mazo, Business Development Manager; Andres Silva, Project Manager, Design and Custom Treatments

"Your Space. Your Lifestyle. Your Choice." It's more than a tagline for Sklar Furnishings in Boca Raton; it's a mantra. And with 22,000 square feet of showroom sprawling with furnishings from contemporary to outrageous, those choices are endless. In their 17 years in business, Sklar has learned that the formula for creating a successful client experience is in incorporating a skilled and knowledgeable team to guide the process. That's where Linda Gunn Paton, Jerry Mazo and Andres Silva come in.

Putting the client at the center of every design, they get to know the people before the project. According to Silva, "Understanding the client

and creating a partnership comes first." Then, drawings, plans, furniture specs and selection, fixtures and special projects are streamlined between the three; bringing projects to life that surpass expectations. "It's like deciphering a puzzle a client presents and turning it into something functional, beautiful and uniquely them," says Mazo.

Paton nails the sentiment of working with Sklar: "We look at customers not just as the people who walk through the door, but as the people we work with."